

MultiPhaseDevelopment:AWB

Our Joint History

AWB Limited (formerly the Australian Wheat Board) is Australia's prime Marketing, Distribution and Finance company in the large and vital Wheat and Grain industry. Their SAP project required a large, phased development involving Deloitte Consulting and Exactitude working as partners with AWB staff. Within the project framework, Exactitude supplied the Technical Team that was responsible for application development within SAP. A key issue for the AWB is operating its business in a very demanding environment. Peak processing demands during the harvesting season place enormous pressure on system infrastructure, and complex financial arrangements with growers and customers require specialized processing. Project scope included real time interfaces, customized functionality, enhanced Sales and Materials pricing, and definition and creation of information structures for Business Warehouse, beyond normal SAP project needs. In a tough timeframe over 18 months with complex multiple implementations, the AWB design was realized through teamwork, dedication and inspired effort.

Our Approach

Exactitude was challenged by the AWB project management to put together a team of experts covering the Financial, Costing, Materials, Sales, Distribution and Business Warehouse modules of SAP. The level of technical skills needed was higher than usual. This team grew and shrank in size over the course of the project as the different phases and skills demanded. During this time, there was no unplanned turnover at all of Exactitude consultants. This stability and excellence of the resources Exactitude brought to the project were key deliverables to the overall success of the mission.

Customer satisfaction during a demanding project is our priority, where responsiveness, flexibility, teamwork and stability are key requirements. Our excellent working relationship with AWB staff on this project has demonstrated these attributes. Our focus with AWB, as with other customers, is to add value to our assignments with them by applying our knowledge and expertise to ensure positive and lasting outcomes are achieved. From this base we develop longer term working relationships of mutual benefit and support, and are proud to still be supporting AWB Limited to this day.